The Right Questions to Ask When Choosing a Clinical Engineering Partner

On average, Sodexo Healthcare is able to extend the life your clinical assets by 15% through appropriate lifecycle assessment and maintenance.

Hospitals have the choice of procuring medical equipment from Original Equipment Manufacturers (OEMs) or from vendor-neutral partners.

With a vendor-neutral partner, hospitals benefit from better economies of scale, highly trained engineers, and improved ROI on equipment and utilization.

Looking for a new partner, but not sure what to ask? Start here.

**CLINICAL ENGINEERING VENDOR QUESTIONS**

- Does your program provide evidence-based dashboards and KPIs?
- Can you provide data and metrics to calculate and monitor increased uptime and equipment utilization?
- How does your program ensure an effective and safe working environment for employees?
- What solution can you provide to reduce loss and broken equipment?
- How do you maintain and maximize talent competencies to support the changing medical equipment needs?
- Do you provide a comprehensive, centralized solution that guarantees capped costs and generated savings?
- Do you have a solution that minimizes risk and adheres to all healthcare alerts and recalls?

To ask a Sodexo representative these questions, please email us at Healthcare@Sodexo.com.